

2022 Annual Meeting

Great River Energy

Jon Brekke VP Power Supply



Who we serve

- 28 member-owner cooperatives
 - 725,000 members
 - \$3.8 billion total assets
 - \$1.0 billion revenue
- ▶ 4,800+ miles of transmission lines
- ▶ 3,000+ MW generation





Served members well in 2021

Reliable

Strong transmission system

Affordable

Competitive rates

Environmentally responsible

Significantly reducing carbon



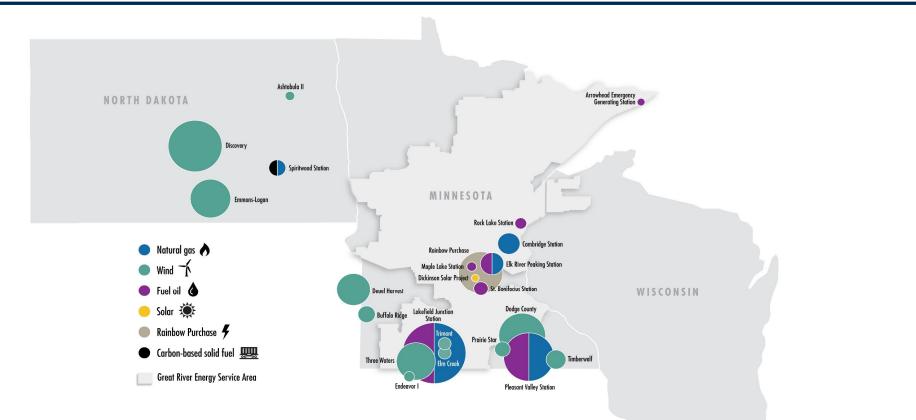


Portfolio overview

- Strong capacity position
 - 1,400 MW peaking resources
 - 328 MW Rainbow power purchase agreement
 - 200 MW Manitoba Hydro
- Energy hedge increasingly low-carbon
 - 1,600 MW wind resources by 2025
 - 400 MW in North Dakota, delivered on the DC line
 - 328 MW Rainbow power purchase agreement
 - Future bilateral and natural gas hedges
- Member-owner renewables solar and storage



Power supply resources



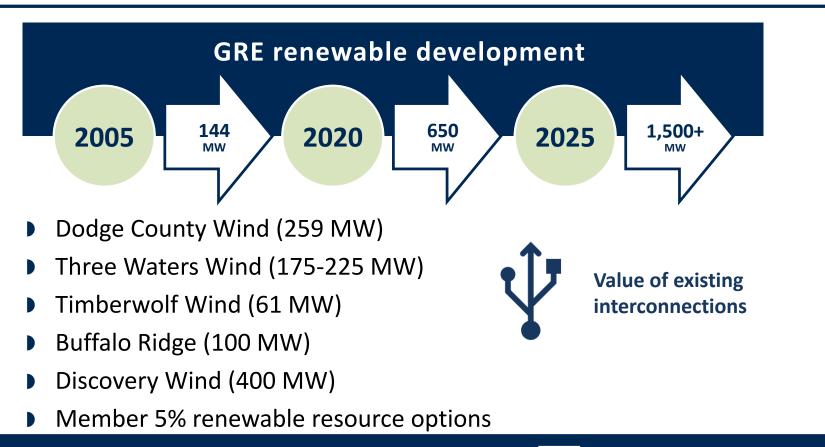


Portfolio changes

- Sale of Coal Creek Station and HVDC system
- 328 MW power purchase agreement from Rainbow Energy
- 400 MW power purchase agreement from Apex Clean Energy
- Up to 600 MW of NextEra Energy Resources wind assets surplus interconnected at MN power plants

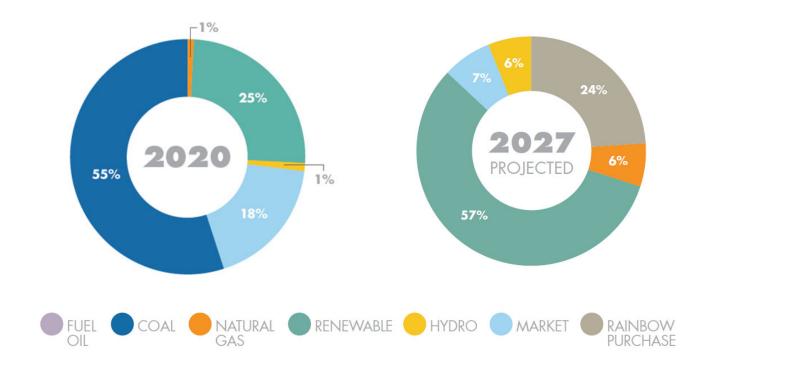


Growing renewable portfolio



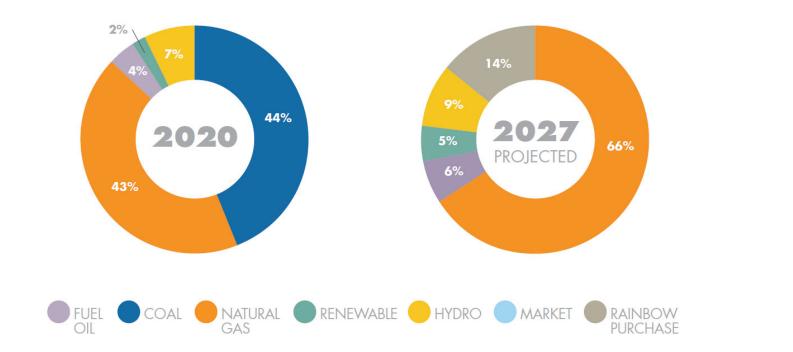


Energy transition



GREAT RIVER ENERGY.

Capacity transition





GRE capacity position



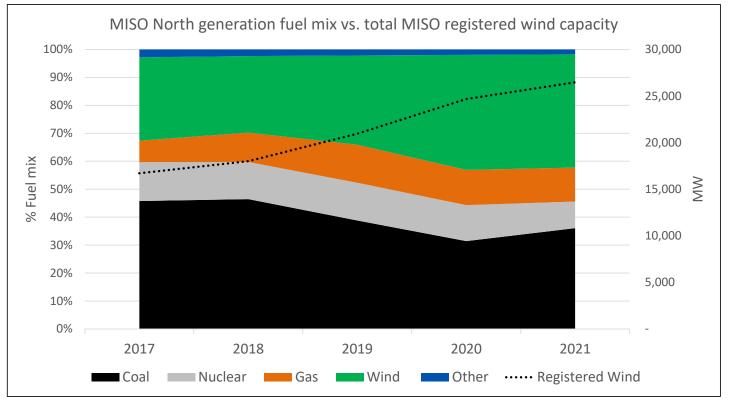
GREAT RIVER ENERGY.

Carbon dioxide emissions



GREAT RIVER ENERGY.

MISO North generation mix



Source: MISO monthly reports

GREAT RIVER ENERGY



KANDIYOHI POWER — COOPERATIVE —

2021 Year in Review

INFORMATION TECHNOLOGY

2021 TECHNOLOGY ASSESSMENT

- Comprehensive Report Card of KPC's Technology and Security posture
 - Network
 - Desktops
 - Servers
 - Data
 - Firewalls
 - Backups

ADDITIONAL SECURITY PRODUCTS

- In our everchanging threat landscape we must keep evaluating and changing security products to better protect KPC
 - Perch Security Threat
 Detection & Response
 - Auvik Network Monitoring
 - Endpoint Detection & Response

TELECOMMUTING

- Laptops and Mobile Devices have allowed employees to continue working through covid restrictions and quarantine
- Additional security measures have been put in place to protect mobile devices

INFORMATION TECHNOLOGY

AMI TOWER CONSTRUCTION

- A second AMI tower was erected at KPC's headquarters
 - Additional capacity for metering and load control devices
 - Redundancy metering and outage management

DATA BACKUP INFRASTRUCTURE

- KPC's onsite and offsite backup repositories have been expanded
 - More restore point options
 - Better disaster recovery
 protection

SOFTWARE UTILIZATION

- Working with our software vendors to better use their products
- Implementing new software when efficiencies can be gained

SMARTHUB AND AUTO PAY

2,511 member-owners have signed up for SmartHub

4,859 member-owners are on auto pay



2021 BY THE NUMBERS



\$48,510.49 Saved by members using rebates



9,946 Members assisted over the phone by Member Services



37 Water heaters sold



3,307

Households on a load management program

DISTRIBUTED ENERGY RESOURCES

APPLICATIONS

- 15 renewable applications were filed in 2021.
- Proposed 292 kW in generation.
- 12 of these applications were for solar and 3 were for wind.

COMPLETED

- 8 of the renewable applications were completed in 2021.
- Resulting in 128 kW of connected generation.

COMMUNITY SOLAR

- Member-owners can purchase panel output from KPC's Community Solar Array.
- 75,650 kWh were produced on our Community Solar in 2021.

OPERATIONS HIGHLIGHTS

Total poles inspected – 1,000 (5.6%)

Total poles rejected and replaced – 31

Rejection rate – 3.1%

Poles installed system wide, including replaced rejects - 110











OPERATIONS HIGHLIGHTS

New Services – 82

Retired & Removed Services – 31

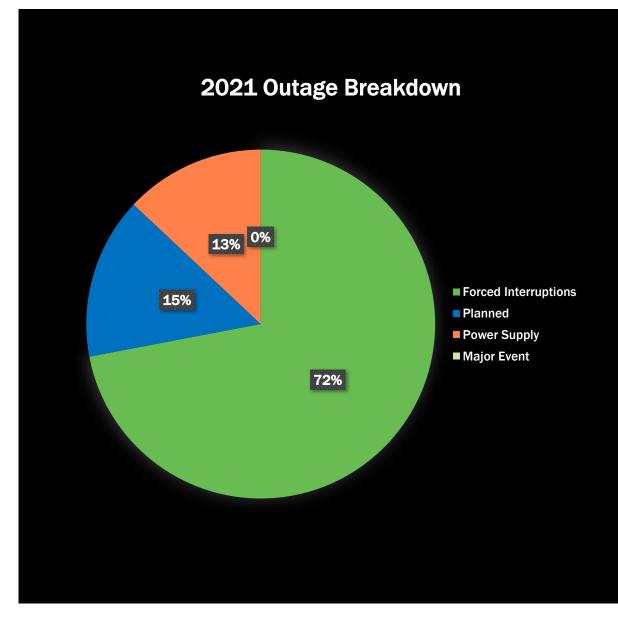
ASAI (Average Service Availability Index) – 99.994%

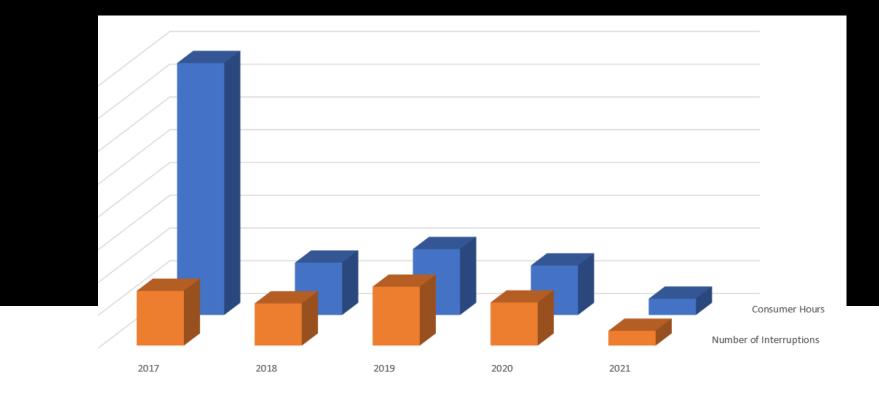
Retired 17.3 miles of line

Constructed 31.5 miles of line

CAUSES OF FORCED INTERRUPTIONS

| MOTOR VEHICLE | 22.69% |
|--|--------|
| MATERIAL OR EQUIPMENT FAULT/FAILURE | 20.38% |
| LINE FUSE BLOWN - CAUSE UNKNOWN | 13.54% |
| CAUSE UNKNOWN | 7.46% |
| TREES | 7.32% |
| BIRD | 6.96% |





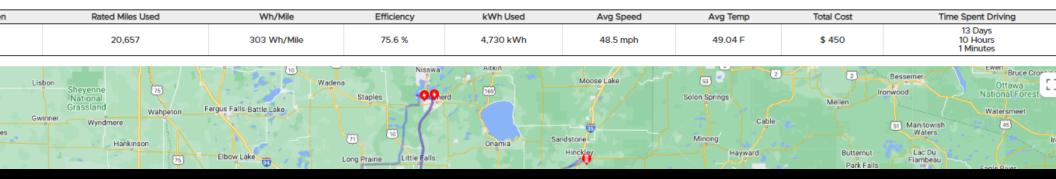
Number of Interruptions Consumer Hours



TESLA TEST DRIVES

KPC leased a Tesla Model 3 AWD Long Range in the fall of 2019. We wanted to learn, and truly test what it's like to own an electric vehicle in MN. We also hoped member-owners would take advantage of the opportunity to kick the tires and take it for a spin before they made a purchase of their own.

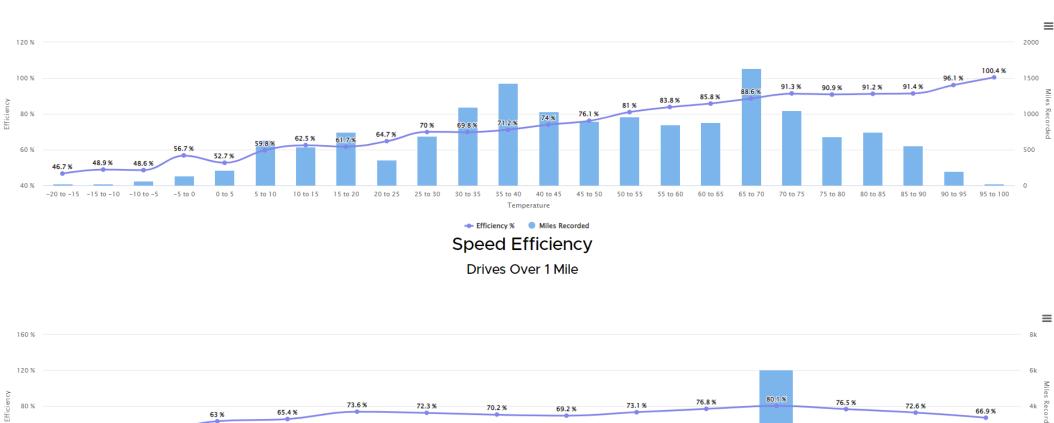
TeslaFi Lifetime Map



17,811 miles driven \$705.12 total dollars 3.9¢/mile

Temperature Efficiency

Drives Over 1 Mile





- Efficiency % 🛛 Miles Recorded — Display chart as Wh/Mile

Highest Odometer Readings

| Username | \$ Model | \$ Miles |
|------------------------|-------------|-------------|
| <u>Pekka Kiiski</u> | S 85D | 451,039 |
| kluuppo2 | S 85 | 373,264 |
| DelTacoDude | S 85 | 343,776 |
| <u>taxi76</u> | S 90D | 336,275 |
| <u>KristianTeslaFi</u> | S P85 | 305,467 |
| <u>Kickin</u> | S 85D | 300,201 |
| <u>Nitsabocin</u> | S 85D | 288,990 |
| zeizeis | S 85 | 277,396 |
| <u>peatmoss</u> | S 85 | 273,757 |
| ark5seen | S 85 | 260,019 |
| bbrink | S 85 | 250,889 |
| Jack307 | S 85D | 248,063 |
| <u>MartinGalway</u> | S P85 | 247,738 |
| <u>cocoanton</u> | S 90D | 247,480 |
| <u>TeslaFi User</u> | S P85 | 245,147 |
| <u>HPfeffer</u> | X 100D | 240,151 |
| Maarten999 | S 85 | 237,415 |
| <u>jeansirot</u> | X 90D | 236,037 |
| Luske | S 85 | 232,843 |



FINANCIAL REVIEW 2021

Patrick Krueger Chief Financial Officer

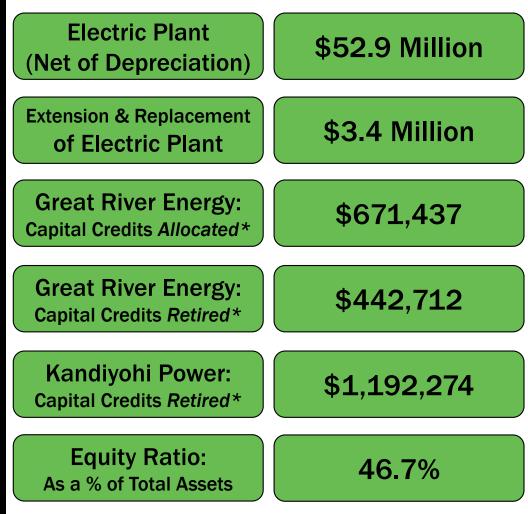
BALANCE SHEET

2021 Highlights

Total Assets = \$73,601,217

Kandiyohi Power Cooperative experienced year-over-year growth in total assets of 2.24%.

\$1,634,986 in capital credits were retired **back to our members** during the year.



As of December 31, 2021, KPC has retired \$19,975,053 back to our members.

OPERATING STATEMENT 2021 Highlights

Total Margins = \$1,762,066

Kandiyohi Power Cooperative provided Sales of Electric Energy totaling \$21,064,632 in revenue.

Total # of Services Provided: **8,883**

Total # of kWh Sold: 162,683,244



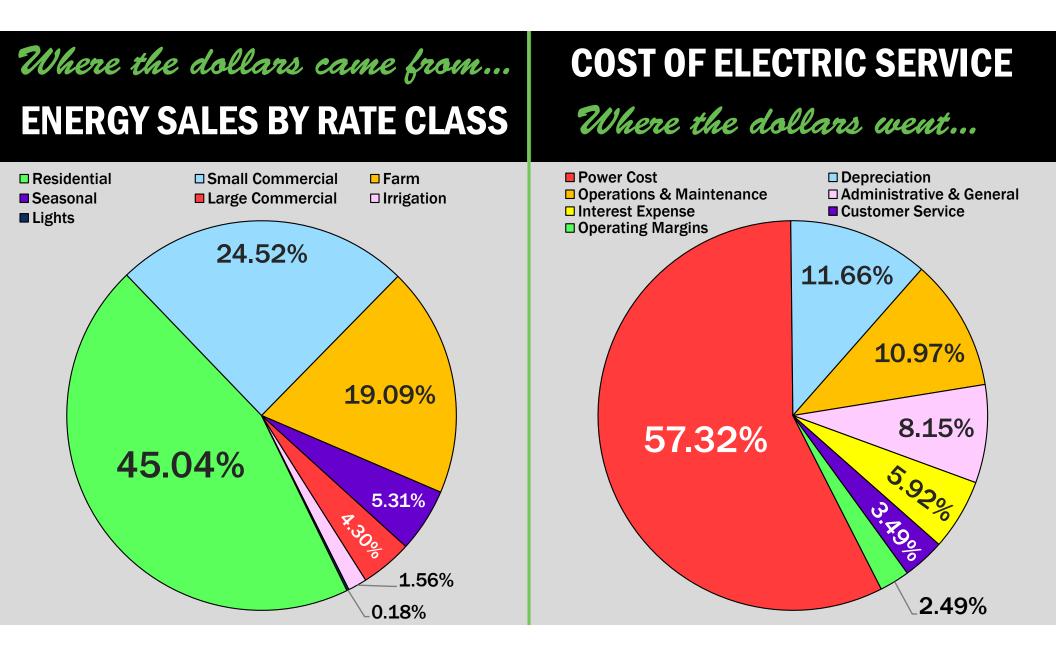
All while keeping our competitive electric rates unchanged in 2020, 2021, and 2022.

KWH SALES

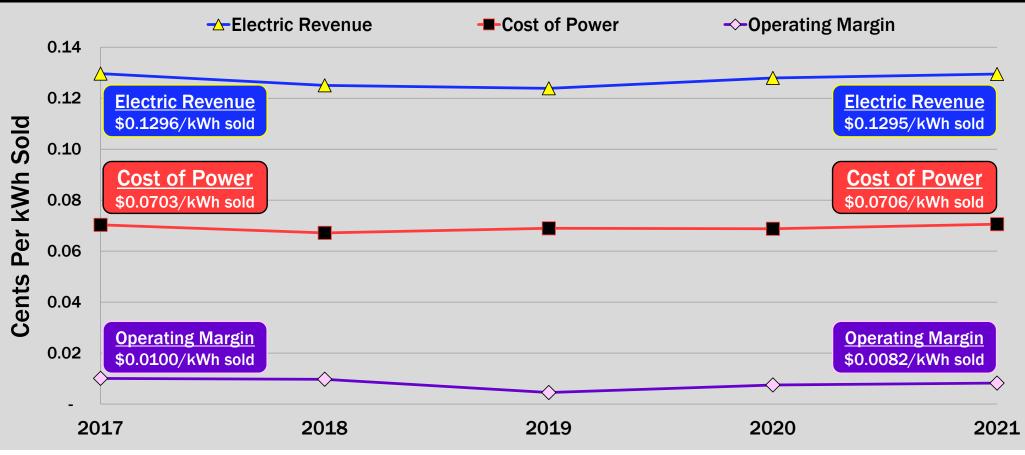
kWh Sold: 162,683,244

Electric Revenue: \$21,064,632





OPERATING MARGIN PER KWH SOLD



This concludes the 2021 Financial Review.

If you would like additional details related to today's presentation, a full copy of the 2021 financial statements can be found in the April 2021 edition of *The Kilowatt*.

Additionally, an article explaining the details of the 2021 patronage allocation will be included in the May 2021 edition of *The Kilowatt*. KANDIYOHI POWER COOPERATIVE

Thank you for being a Kandiyohi Power Cooperative member-owner.

OPERATION ROUND UP



| Operation RoundUp | | |
|--------------------------------------|--------------|--|
| For the Year Ended December 31, 2021 | | |
| Cash Balance at 01/01/2021 | \$ 22,739.12 | |
| Contributions Received | 45,109.75 | |
| Interest Earned | 1.96 | |
| Donations Made: | | |
| Education / Youth | (15,629.00) | |
| Community Service | (34,350.00) | |
| Total Donations | (49,979.00) | |
| Cash Balance at 12/31/2021 | \$ 17,871.83 | |

early \$50,000 in donations to 48 local organizations!

